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Inaugural Risk Trends on the Canadian Commercial Finance Industry Uncover…
Canada as Less Risky compared with the U.S.

(Ottawa, CANADA--September 22, 2009)— Newly published credit risk trends from PayNet, a firm that provides risk management tools and market insight to the Canadian Commercial Finance Industry, reveal that this industry is clearly less risky than once thought, and certainly less risky compared to its U.S. counterpart. 15 of the leading Canadian equipment finance lenders representing $5 billion dollars in portfolio value form the nucleus that provides this risk profile and insight into the Canadian Commercial Finance Industry.

With over $112 billion of financing in place to Canadian businesses, the asset-based financing industry is the largest provider of debt financing in Canada after traditional banks and credit unions.

Although many economists project the recession officially over, the business credit cycle still has the potential to engulf commercial lenders with unwanted credit losses. In Canada however, this may not be the case. "Canadian lenders have seen moderate delinquency fall to 2.5% over the past 12 months" said William Phelan, president of PayNet, Inc.

According to PayNet, the last economic cycle showed the Canadian Commercial Finance Industry never reached levels seen in the U.S. market. The Canadian industry displays far less volatility with moderate delinquency restricted to a narrower band of 2 – 3.5% through the current business credit cycle, as opposed to the higher rise in the U.S. market of 2 – 4.5%.

"This view of the commercial finance industry will help Canadian lenders better assess risk. The idea is to take the guess work out of figuring out if your latest credit applicant is paying other lenders or if they are becoming a risky credit," noted Phelan.

While in Ottawa, PayNet will be addressing *Credit and Risk Management Trends in the New Economic Environment* at the CFLA Industry Conference September 21-23, 2009 and releasing the inaugural credit risk trends for the Canadian Commercial Finance Industry today.

U.S. based PayNet Inc. is now launching its services into the Canadian marketplace to provide market insight and credit risk management tools, including credit history reports, tailored specifically to the Canadian commercial finance industry.

PayNet, Inc. is the premier provider of risk management tools and market insight to the commercial credit industry, collecting real-time loan information from more than 227 leading U.S. lenders and turning it into actionable intelligence. The company's proprietary database – updated weekly – is the richest and largest collection of commercial loans and leases, encompassing more than 15 million current and historic contracts worth $645 billion. Using state-of-the-art analytics, PayNet converts raw data into real-time market intelligence and predictive information that subscribing lenders use to manage risk, originate more loans and improve their business strategy. The company is based in Skokie, Illinois. For more information visit www.paynetonline.com.

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EDITOR'S NOTE: PayNet's Delinquency Data Falls Into Three Categories

Moderate = 30 days or more behind in payment

Severe = 90 days or more behind in payment

Default = 180 days or more behind in payment